

1e. Entrepreneurial Aptitude Quiz

Undertaking your own self-employment venture can be exciting, rewarding and profitable, but it is critical that you first conclude that it is the right course of action for you – and only you can ultimately form this conclusion.

Each of the assessment tools presented in this first step of the SEM has been designed to help you look at the issues of self-employment and entrepreneurship from different perspectives. This activity is an Entrepreneurial Aptitude Quiz that presents various behavioral traits that may contribute to being successful at self-employment and entrepreneurial ventures, and shows the results in a quantitative score. This score can help reinforce the conclusions you have been reaching in the prior exercises.

It is important to keep in mind that there are no definitive answers. This is just a tool. It is interesting to use and interpret, but you should keep it in perspective. The ultimate choice is yours.

This exercise may be performed on your own or with an experienced Vocational Rehabilitation Counselor whereby you may also discuss any questions you might have as well as exchange other pertinent ideas.

Entrepreneurial Aptitude Quiz

Answer all questions by making a check under the column that best describes you.	Yes	Maybe	No
Succeeding is very important to me.			
Once I set a goal, I see it through.			
I am self-confident.			
I do not like to be told what to do.			
I am determined.			
I will take a chance when I think an idea has promise.			
I like being in charge.			
I enjoy continually learning new things.			
When I set my mind on something, I am persistent.			
I am inventive.			
I consider the cup half full, not half empty.			
I don't get tired easily when I am interested in a project.			
I am a risk-taker.			
Others have called me hardheaded.			
I would like to set my own hours and working conditions.			
I prefer my own way of doing things.			

I view emotional challenges as opportunities for personal growth.			
I work well by myself.			
I view problems as obstacles to overcome.			
I prefer thinking out of the box and being innovative.			
I am flexible.			
I enjoy figuring things out.			
I often trust my instincts.			
I would like to have control over my earning and growth potential.			
I view mistakes as learning opportunities.			
Total checks in each column x value for each check	----- X 4	----- X 2	----- X 0
Add the values together: This is your Entrepreneurial Aptitude Score.	----- + ----- + ----- = -----		

Evaluating the results

	Yes	Maybe	No
Total checks in each column			
Value for each check	4	2	0
Multiply total checks in each column by value shown for that column			
Add the three columns – This is your Entrepreneurial Aptitude Score			

If you scored between 100 and 81, you show strong aptitude for self-employment.

If you scored between 80 and 61, you have potential but may want to improve your skills in your weaker areas by seeking training or hiring someone with the needed skills.

If you scored between 60 and 41, you may not want to start a business alone. You may want to look for a business partner who can compliment you in the areas where you are weak. Keep in mind that having a partner can bring with it difficulties you may not want to experience as well. Make such a decision carefully and for the right reasons.

If you scored below 40, self-employment may not be for you. You will probably be happier and more successful working for someone else. However only you can make that decision.